### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

### FORM 8-K

#### CURRENT REPORT

Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): January 14, 2020

### CARA THERAPEUTICS, INC.

(Exact name of registrant as specified in its charter)

**Delaware** (State or other jurisdiction of incorporation) **001-36279** (Commission File Number) **75-3175693** (IRS Employer Identification No.)

4 Stamford Plaza 107 Elm Street, 9<sup>th</sup> Floor Stamford, Connecticut (Address of principal executive offices)

**06902** (Zip Code)

Registrant's telephone number, including area code: (203) 406-3700

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2.):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Dere-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common stock, par value \$0.001 per share	CARA	The Nasdaq Stock Market LLC

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company  $\boxtimes$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

#### Item 7.01 Regulation FD Disclosure.

Cara Therapeutics, Inc. (the "Company") updated its corporate presentation, which has been posted on its website and will be used for presentations. A copy of this presentation is furnished as Exhibit 99.1 to this Current Report on Form 8-K and incorporated herein by reference.

The information furnished under this Item 7.01, including Exhibit 99.1, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or subject to the liabilities of that section. The information shall not be deemed incorporated by reference into any other filing with the Securities and Exchange Commission made by the Company, regardless of any general incorporation language in such filing

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

Exhibit No.99.1Presentation dated January 2020.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### CARA THERAPEUTICS, INC.

By: /s/ Derek Chalmers

Derek Chalmers Chief Executive Officer (Principal Executive Officer)

Date: January 14, 2020

# Targeting Pruritus with Novel Peripherally-Restricted Kappa Agonist Therapeutics

JP Morgan Healthcare Conference January 2020



## **Forward Looking Statements**

This presentation contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. In some cases, you can identify forward-looking statements by the words "anticipate," "believe," "continue," "estimate," "expect," "objective," "ongoing," "plan," "propose," "potential," "projected", or "up-coming" and/or the negative of these terms, or other comparable terminology intended to identify statements about the future. Examples of these forward-looking statements in this presentation include, among other things, statements concerning plans, strategies and expectations for the future, including statements regarding the expected timing of our planned clinical trials and regulatory submissions; the potential results of ongoing and planned clinical trials; future regulatory and development milestones for the Company's product candidates; the size of the potential markets that are potentially addressable for the Company's product candidates, including the pruritus market and the potential commercialization of Korsuva™.

These statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, levels of activity, performance or achievements to be materially different from the information expressed or implied by these forward-looking statements. Although we believe that we have a reasonable basis for each forward-looking statement contained in this presentation, we caution you that these statements are based on a combination of facts and factors currently known by us and our expectations of the future, about which we cannot be certain. Factors that may cause actual results to differ materially from any future results expressed or implied by any forward-looking statements include the risks described in the "Risk Factors" section of the Company's Annual Report on Form 10-K for the year ended December 31, 2018, as well as those set forth from time to time in the Company's other SEC filings, available at http://www.sec.gov. Any forward-looking statements speak only as of the date of this presentation.

The Company undertakes no obligation to publicly update any forward-looking statements, whether as a result of new information, future events or otherwise except as required by law.

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## Pruritus: Large Opportunity Across Different Disease Areas

### Chronic Kidney Disease (CKD)

Chronic Liver Disease (CLD)

Patients with CLD, especially cholestatic liver disease experience significant pruritus

~40 to 50% Pruritus occurs in both patients on hemodialysis and those with CKD not yet on dialysis.

# ~20% to 30%



**U.S.** Patients Treated for Pruritus:

20 Million

SCRIPTS ANNUALLY#

### Atopic Dermatitis (AD)

Pruritus is a defining symptom of AD

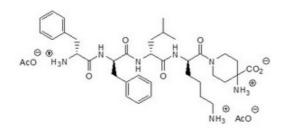
# IQVIA Analysis, 2013

3

~100%



## **CR845 (KORSUVA <sup>™</sup>/Difelikefalin):** An Anti-Pruritic Kappa Receptor Agonist

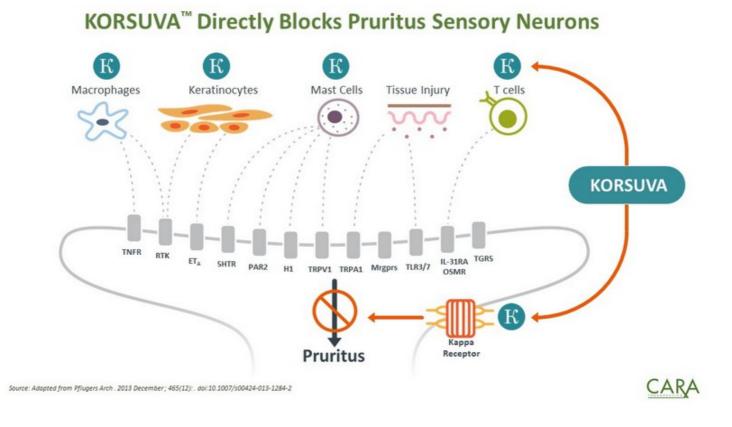


	Human	Receptor Bind	ing (nM)
Drug	Карра	Mu	Delta
CR845	0.16	>10,000	>10,000
Morphine	50	1	140
Fentanyl	85	1	153

≥30,000-fold selectivity for  $\kappa$ -receptors versus  $\mu$ - or  $\delta$ - receptors

- Novel, first-in-class "kappa" receptor agonist (IP: COM 2027)
- Peripherally restricted hydrophilic, tetra-peptidic scaffold
- Designed to function without traditional opioid side effects ("mu" agonist effects)





# **Development Pipeline**

	STAGE OF DEVELOPMENT					
Program	Indication	Preclinical	Phase 1	Phase 2	Phase 3	Commercial Rights (ex-Japan and S. Korea)^
KORSUVA™ Injection	Pruritus CKD-HD**					US- Cara EU/Other- VFMCRP#
Oral KORSUVA™	Pruritus CKD (III-V)				)	Cara
Oral KORSUVA™	Pruritus CLD					Cara
Oral KORSUVA™	Pruritus Atopic Dermatitis					Cara

The FDA has conditionally accepted KORSUVA<sup>144</sup> as the trade name for CR845/ diffeitedaiin for prunkic indications. CR845/ diffeitedaiin is an investigational drug product, and its safety and efficacy have not been fully evaluated by any regulatory authority.

<sup>A</sup> Commercialization rights to CR84S in defined indications-Japan: Manuishi Pharma; South Korea: CKD Pharma \*\* Breakthrough Designation for IV CR84S for Pruritus CKD-HD # VFMCRP and Cara have rights to promote in Freserius Medical Care dialysis clinics in the US under a profit share agreement

6 CKD-HD: Chronic Kidney Disease-Hemodialysis; CLD: Chronic Liver Disease

# KORSUVA<sup>™</sup> Injection for Dialysis Patients



# **CKD-associated Pruritus (CKD-aP) in Hemodialysis (HD) Patients**

### Serious itching condition directly related to chronic kidney failure

- Reported by ~60% to 70% of HD patients
- In contrast to dermatological pruritus, primary skin lesions are not observed

Itching severity associated with worsening Quality of Life (QoL) [emotional and physical]

- Sleep disturbance, depressed mood, anxiety, socialization
- Increased mortality risk



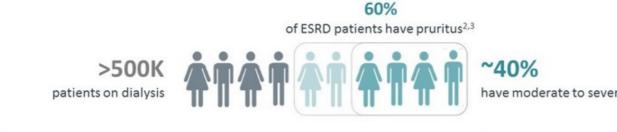
Mettang T, Kremer AE. Kidney Int. 2015

Pisoni RL et al. Nephrol Dial Tronsplant 2006; Rayner et al., Clin J Am Soc Nephrol 2017; Fishbane et al. NDT 2001; Ramakirshnan et al. Internetional Journal of Nephrology and Kenovascular Disease 2014; Nutra et al 2006; Shinaian et al. Inter Nephrol Exervisa Clin S.O.T., Nathor et al., Clin J Am Soc Nephrol 2016; Stephronol Kie al., Neprol Dial Transplant 2004;

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### US Market Opportunity for KORSUVA™ Injection in Dialysis Patients



### Per NKF, >500K patients undergoing dialysis in the US<sup>1</sup>

- ~60% have some form of pruritus<sup>2,3</sup>
- · Itching severity associated with worsening Quality of Life (QoL) Sleep disturbance, depressed mood/anxiety, socialization
- · Increased mortality risk

National Kidney Foundation
 Pisioni RL, Wiktgrom BL, Bider SJ, et al. Nephrol Dial Transplant. 2006;21:3495-3505.
 Ramakrishma et al. Intermeticinal Journal of Nephrology and Renovascular Disease. 2014;7:1–12
 A. <u>https://www.ebunfo.epu/content/pics/FR-2018-11-14/pdf/2018-2428.pdf</u>

### KORSUVA<sup>™</sup> granted **Breakthrough Therapy Designation for CKD-aP**

- Significant unmet need
- No FDA approved therapies

have moderate to severe pruritus

#### Per Nov. 2018 CMS rule:

within the ESRD Prospective Payment System all new dialysis drugs eligible for reimbursement at ASP for 2 yrs under TDAPA, effective Jan. 1, 2020<sup>4</sup>



### KORSUVA Injection in CKD-HD: Phase 3 Program

### KALM-1 trial (US):

Data Readout

 Met Primary and all Secondary Endpoints



### KALM-2 trial (Global): Fully Enrolled: Dec. 2019

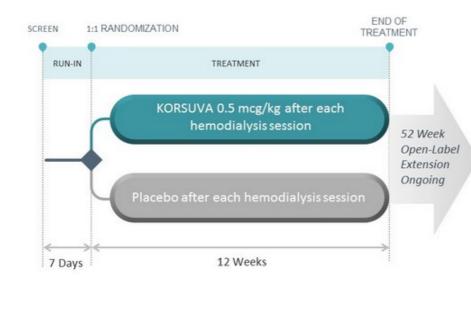
- Includes centers in the US, Europe and Asia Pac regions
- Topline Data: Q2, 2020

### Open label safety studies: Ongoing

- > 1500 total exposures
- > 500 at 6 months
- > 200 at 1 year



### **KALM-1** Phase 3 Pivotal Study Design



### Endpoints: Week 12

### Primary

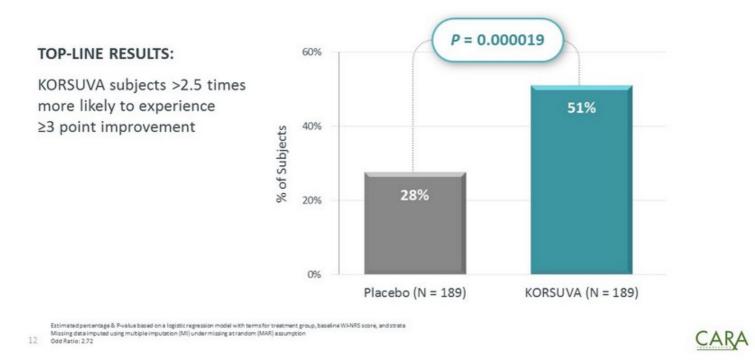
 Proportion of subjects achieving ≥3 point improvement from baseline in weekly mean of daily worst itching intensity NRS (WI-NRS)

#### Secondary

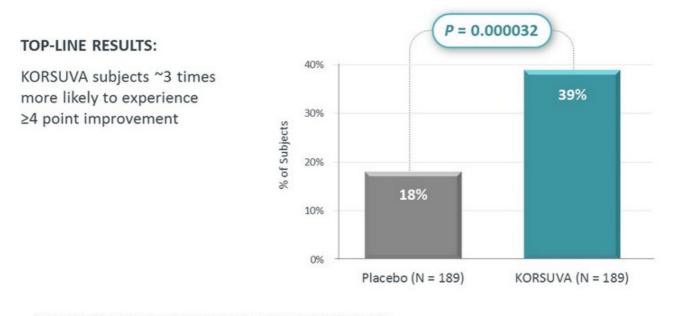
- Proportion of subjects achieving≥4 point improvement in WI-NRS
- Change from baseline in itch-related Quality of Life as measured by 5-D Itch and Skindex-10 questionnaires



### KALM-1 Phase 3 Primary Endpoint: ≥3 point improvement WI-NRS

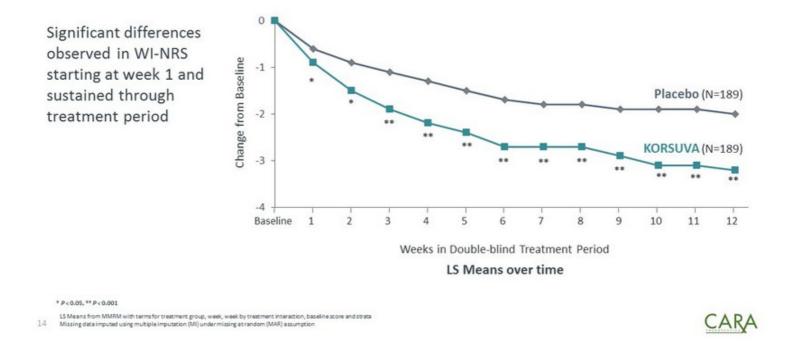


### Secondary Endpoint: ≥4 point improvement WI-NRS

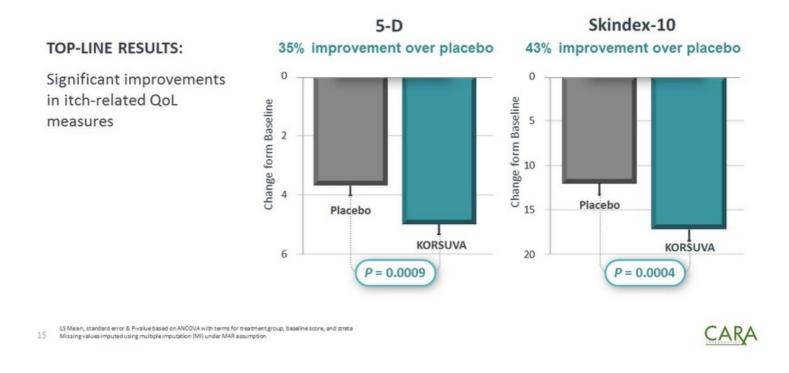


Estimated percentage & Pvalue based on a logistic regression model with terms for treatment group, baseline WI-NRS score, and strata Missing data imputed using multiple imputation MI undermissing at random (MAR) assumption Odd Ratio: 2.9

### **Change in Worst Itching Intensity NRS Over Time**



## Secondary Endpoints: 5D-Itch and Skindex-10



# KALM-1 Most Commonly Reported TEAEs

Treatment-emergent Adverse Events at ≥5% frequency	Placebo N = 188; n (%)	KORSUVA N = 189; n (%)
Diarrhea	7 (3.7)	18 (9.5)
Dizziness	2 (1.1)	13 (6.9)
Vomiting	6 (3.2)	10 (5.3)
Nasopharyngitis	10 (5.3)	6 (3.2)

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### Vifor Fresenius Medical Care Renal Pharma (VFMCRP) Ex-US License Agreement:

KORSUVA INJECTION (difelikefalin) for the prevention, inhibition or treatment of itch associated with pruritus in hemodialysis/ peritoneal dialysis patients

### Financials

- \$70M upfront (\$50M cash + \$20M in Cara equity at premium)
- Up to \$470 million Regulatory and commercial milestones
- Tiered double-digit royalty based on net sales in licensed territory

### **Licensed Territory**

• Worldwide, excluding US, Japan & South Korea

### VFMCRP & Cara co-promotion and profit share arrangement in US Fresenius Medical Care clinics

 Cara has sole promotion and profit retention in all non-Fresenius US dialysis clinics
 CARA

# Oral KORSUVA<sup>™</sup> Development Programs



# **Development Programs for Oral KORSUVA<sup>™</sup>**



Phase 2 Trial Complete CKD-aP (Stage III-V)

~25 to 30% experience pruritus



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Phase 2 Trial Atopic Dermatitis

~87% to 100% experience pruritus





Phase 2 Trial Chronic Liver Disease Pruritus

~30% experience pruritus



# Oral KORSUVA<sup>™</sup> for CKD-associated Pruritus



# US Market Opportunity in CKD-aP: Non-Dialysis

**~7.3 million** diagnosed with CKD (IQVIA est)



**33%** receive pruritus tx

Per NKF, CKD is a significant under-recognized US public health issue

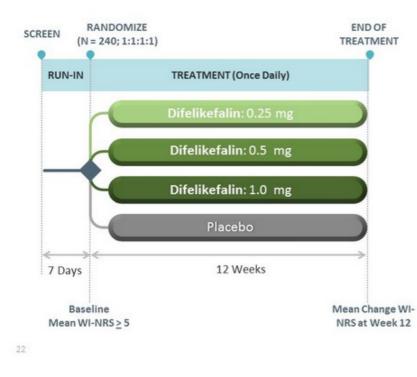
~30 million people affected

### No FDA approved therapies – large unmet medical need

 Commonly used medications: anti-histamines, corticosteroids, gabapentin, anti-depressants etc. Oral KORSUVA<sup>™</sup>, if approved for pre-dialysis patients, would not fall under ESRD bundle payment system



## Oral KORSUVA<sup>™</sup> for CKD-aP: Phase 2 Trial Design



### Endpoints: Week 12

### Primary

 Change from baseline in weekly mean of daily Worst Itching Intensity NRS (WI-NRS) score

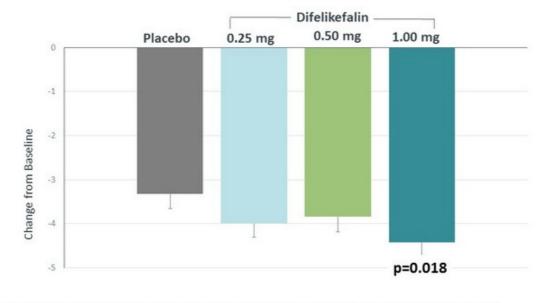
#### Secondary & Additional

- Change from baseline in itch-related
   QoL
  - ✓ Skindex-10
  - ✓ 5-D ltch
- Proportion of subjects achieving >3 points improvement from baseline in weekly mean of daily WI-NRS score
- WI-NRS complete responder; patient global impression of change



### Primary Endpoint: Change from Baseline to Week 12 for WI-NRS

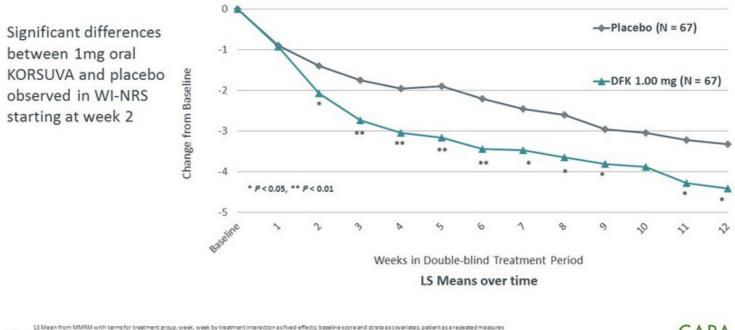
Significant difference in WI-NRS in patients treated with 1 mg oral KORSUVA<sup>™</sup> compared to placebo



CARA

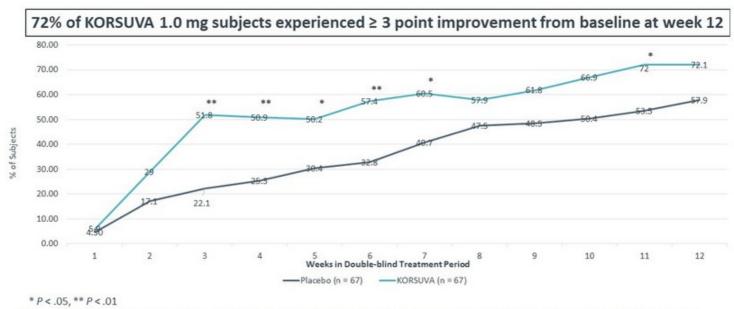
LS Mean from MMRM with terms for treatment group, week, week by treatment interaction as fixed effects; baseline score and strata as covariates; patient as a repeated measures 23





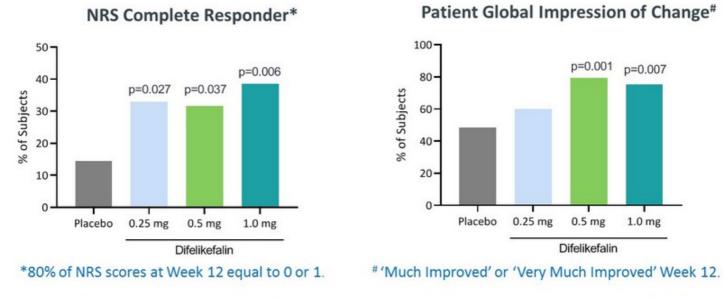
LS Mean from MMRM with terms for treatment group, week, week by treatment interaction as fixed effects; baseline score and strata as covariates; patient as a repeated measures 24 Missing data imputed using multiple imputation (MI) under missing at random (MAR) assumption

### Secondary Endpoint: ≥ 3 point improvement in WI-NRS at week 12



Estimated percentage & P-value based on a logistic regression model with terms for treatment group, baseline WI-NRS score, and renal disease status Missing data imputed using multiple imputation (MI) under missing at random (MAR) assumption

### **Additional Pre-specified Endpoints**



Estimated percentage and P-values are based on a logistic regression model with terms for treatment group, baseline WI-NRS score, and renal disease status 26 Missing data imputed using multiple imputation (MI) under missing at random (MAR) assumption

# Oral KORSUVA<sup>™</sup> for CKD-aP: Summary & Next Steps

- Oral KORSUVA met the primary endpoint: 1mg dose identified for advancement to Phase 3
- Oral KORSUVA was generally well-tolerated: safety profile similar to Phase 3 KORSUVA Injection studies
- Projected End-of-Phase 2 FDA meeting/Phase 3 start: 2H,'20

# Oral KORSUVA<sup>™</sup>: Additional Pruritus Development Programs

Atopic Dermatitis Chronic Liver Disease





### Atopic Dermatitis Associated Pruritus: Phase 2 Trial Ongoing



Study 320 adult patients with AD

(80/arm) and moderate to severe pruritus

#### **Primary Endpoint:**

 Change from baseline in the weekly mean of the daily 24-hour WI-NRS score at Week 12

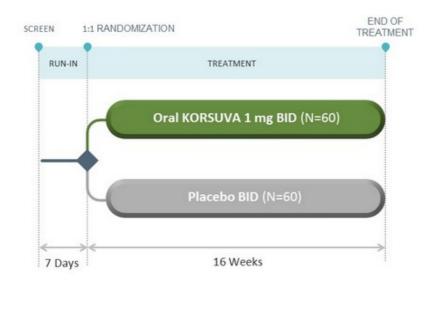
#### Secondary Endpoints:

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- Responder analysis (Week 12): Change from baseline in I-NRS score of <u>></u>4 points
- Change in itch related QoL: Skindex-10, 5-D Itch scales & Sleep Quality Assessment at week 12



## Pruritus Associated with Primary Biliary Cholangitis (PBC): Phase 2



#### Study

A 16-week, double blind, randomized, PBO-controlled study in PBC patients with moderate to severe pruritus

#### **Primary Endpoint:**

 Change from baseline in the weekly mean of the daily 24-hour WI-NRS score at week 16

#### Secondary Endpoints:

- Change in itch related QoL: Skindex-10 & 5-D Itch scales at week 16
- Responder analysis (Week 16): Change from baseline in weekly main of daily worst NRS score of <u>></u>3 points



# Projected Clinical Milestones – 2020

Pruritus / KORSUVA™ Injection	Pruritus / Oral KORSUVA™
Top-line data: KALM-2 Ph 3 trial (CKD-aP in dialysis pts)	Interim statistical analysis Phase 2 Atopic Dermatitis
NDA submission	<b>Top-line data Ph2 trials:</b> Atopic Dermatitis Chronic Liver Disease
	Phase 3 initiation CKD-aP (Stage III-V CKD)
	Top-line data: KALM-2 Ph 3 trial (CKD-aP in dialysis pts)

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# Financial Highlights



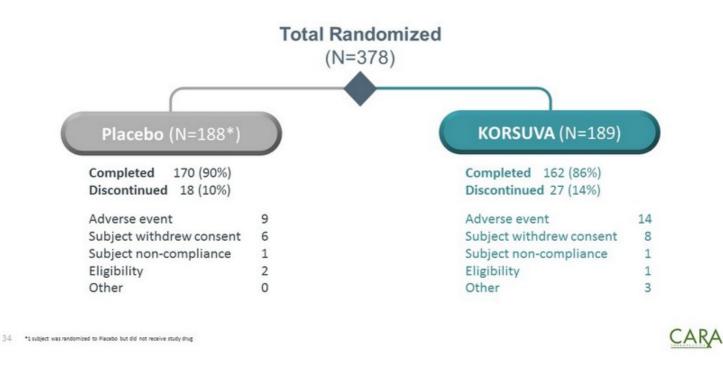
Cash/marketable securities (SEPTEMBER 30, 2019) \$249.1M

Net loss (SEPTEMBER 30, 2019) (\$32.8M)

Shares outstanding (POST-JULY'19 OFFERING) ~46.4M



# KALM-1: Patient Disposition



# KALM-1: Key Baseline Disease Characteristics

Baseline Characteristic Mean (SD) or %	Placebo N = 188	KORSUVA N = 189
Years Undergoing Hemodialysis	4.7 (4.22)	4.4 (3.98)
Years of Pruritus	3.5 (3.37)	3.2 (3.24)
Use of Anti-Itch Medication	41.5 %	38.1%
Baseline Worst Itching Intensity NRS	7.3 (1.61)	7.1 (1.44)
Baseline 5-D Itch Total Score	17.9 (3.47)	16.9 (3.47)
Baseline Skindex-10 Total Score	38.3 (15.40)	36.2 (14.36)

 NRS: Numeric Rating Scale (0 to 10) where 0 = no itch and 10 = worst laching imaginable

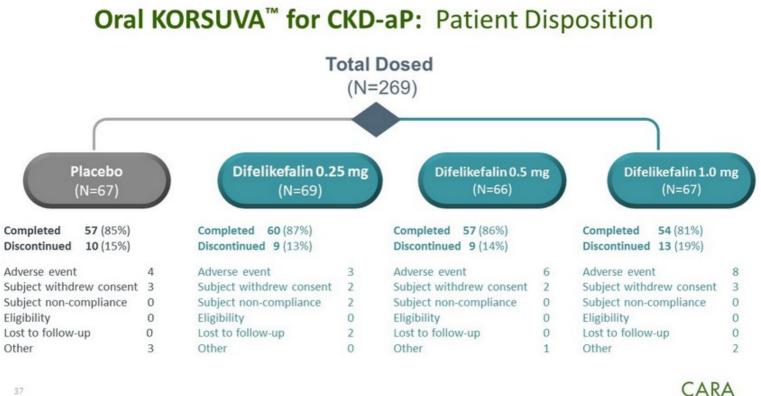
 5-D ltch score ranges from 0 to 25 (lower scores indicate better QoL and reduced ltch symptoms)

 35
 Skinder-10 scale ranges from 0 to 60(lower scores indicate better QoL)

# KALM-1 Phase 3 Pivotal Top-line Results Summary Study met primary and all secondary endpoints

Endpoints at Week 12 KORSUVA 0.5 mcg/kg vs placebo	P Value
<b>Primary</b> Proportion subjects with ≥3 point improvement in weekly mean of daily WI-NRS	0.000019
<ul> <li>Secondary</li> <li>1) Proportion subjects ≥4 point improvement in weekly mean of daily WI-NRS</li> </ul>	0.000032
2) Change from baseline in 5-D Itch score	0.0009
3) Change from baseline in total Skindex-10 score	0.0004

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## **Oral KORSUVA™ for CKD-aP:** Baseline Disease Characteristics

Baseline Characteristics	Placebo	Difelikefalin		
N (%)	N = 67	0.25 mg N = 69	0.5 mg N = 66	1.0 mg N = 67
Stage 3 CKD Non-Dialysis (30 s eGFR <60mL/min/1.73m <sup>2</sup> )	40 (60)	41 (59)	38 (58)	40 (60)
Stage 4 or 5 CKD Non-Dialysis (eGFR <30 mL/min/1.73m <sup>2</sup> )	15 (22)	16 (23)	16 (24)	15 (22)
Stage 4 or 5 CKD on Hemodialysis (eGFR <30 mL/min/1.73m <sup>3</sup> )	12 (18)	12 (17)	12 (18)	12 (18)
History of Diabetes	51 (76)	46 (67)	45 (68)	48 (72)
History of Hypertension	66 (99)	63 (91)	61 (92)	61 (91)

## Oral KORSUVA™ for CKD-aP: Baseline Itch Characteristics

Baseline Itch Characteristics	Placebo Difelikefalin			
Mean (SD)	N = 67	0.25 mg N = 69	0.5 mg N = 66	1.0 mg N = 67
Baseline Worst Itching Intensity NRS	6.98 (1.10)	7.24 (1.17)	7.04 (1.20)	7.04 (1.27)
Baseline Skindex-10 Total Score	34.9 (14.3)	36.5 (13.3)	33.1(14.3)	35.7(13.9)
Baseline 5-D Itch Total Score	16.8 (3.1)	16.2 (3.6)	16.2 (3.1)	16.4 (2.7)

NR5: Numeric Rating Scale (0 to 10) where 0 = no itch and 10 = worst itching imaginable 5-D itch score ranges from 5 to 25 (lower scores indicate better QoL and reduced itch symptoms) Skindex-10 scale ranges from 0 to 60 (lower scores indicate better QoL)



# Oral KORSUVA™ for CKD-aP: Most Commonly Reported TEAEs

	Placebo	Difelikefalin			
N (%)	N = 67	0.25 mg N = 69	0.5 mg N = 66	1.0 mg N = 67	
Dizziness	0	0	2 (3.0)	5 (7.5)	
Fall	0	0	3 (4.5)	4 (6.0)	
Constipation	2 (3.0)	2 (2.9)	2 (3.0)	4 (6.0)	
Diarrhea	1 (1.5)	2 (2.9)	3 (4.5)	4 (6.0)	
Fatigue	1 (1.5)	4 (5.8)	1 (1.5)	3 (4.5)	
Urinary tract infection	0	4 (5.8)	2 (3.0)	3 (4.5)	
Hypertension	1 (1.5)	4 (5.8)	0	1 (1.5)	
Gastrooesophageal reflux disease	0	0	4 (6.1)	0	

40 Most common TEAE = incidence ≥ 5% in at least one treatment group and strictly greater than placebo

